

Message Text

CONFIDENTIAL

PAGE 01 LAGOS 03162 171652Z

ACTION AF-10

INFO OCT-01 ISO-00 DRC-01 EB-08 SS-15 SP-02 AID-05
INR-10 TRSE-00 SSO-00 NSCE-00 INRE-00 L-03 /055 W
-----029027 171719Z /14

O 131500Z MAR 78

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 7115

C O N F I D E N T I A L LAGOS 3162

C O R R E C T E D C O P Y FOR MRN 3162 VICE 3163

E.O. 11652: GDS

TAGS: EINV, BGEN, EFIN, NI

SUBJECT: AIG

REF: (A) LAGOS 2270, (B) LAGOS 3101, (C) STATE 63432

1. IN EARLY FEBRUARY LEFEVRE TOLD US THAT HE WAS SENDING NIGERIAN LAWYER EGBE TO MINISTRY OF TRADE TO DISCUSS COMPROMISE PROPOSALS WITH PERMSEC. ON FEBRUARY 21 HE TOLD US WHAT WE REPORTED IN REF A.

2. ON MARCH 10 LEFEVRE CALLED AT EMBASSY AND SHOWED US COM-PROMISE PROPOSALS IN WRITING FOR THE FIRST TIME. THIS RAISED DOUBTS IN OUR MINDS OVER JUST WHAT EGBE ACTUALLY HAD GIVEN TO PERMSEC IN MID-FEBRUARY. AS A RESULT, WE INTERVIEWED EGBE ALONE ON AFTERNOON OF MARCH 10 AND LEARNED A DIFFERENT ACCOUNT OF HIS MEETING WITH PERMSEC ALHAJI. EGBE STATED TO US THAT HE HAD NOT MADE A DEMARCHE ON COMPROMISE AND HAD DISCUSSED NO DDTAILS. HE TOLD ALHAJI OF NEED FOR COMPROMISE AND FOR HIGH LEVEL MEETING TO DISCUSS PROPOSALS, BUT GOT NO FURTHER ALHAJI CUT HIM OFF AND WARMLY CRITICIZED AIG'S POSTURE IN DEMANDING DIFFERENT TREATMENT FROM OTHER COMPANIES.

3. REF B PROVIDES CORRECT UPDATING OF SITUATION. IN THEIR
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DESIRE TO PRESENT AS STRONG A CASE AS POSSIBLE, AIG OFFICIALS UNDERSTANDABLY CAN TEND TO EMBELLISH ON OCCASION.
EASUM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Errors: N/A
Expiration:
Film Number: D780119-0672
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780376/aaaacmkl.tel
Line Count: 58
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f64f74c8-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 LAGOS 2270, 78 LAGOS 3101, 78 STATE 63432
Retention: 0
Review Action: RELEASED, APPROVED
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Secure: OPEN
Status: NATIVE
Subject: AIG
TAGS: EINV, BGEN, EFIN, NI
To: STATE
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